

reMYND is a biopharmaceutical company focused on the development of treatments against protein-misfolding disorders, with two business units:



The Drug Discovery and Development (DDD) unit, driving our own pipeline of disease-modifying treatments against diabetes, Alzheimer's, Parkinson's and orphan diseases

The CRO unit, a world-wide leader of preclinical Alzheimer's disease contract research in our proprietary transgenic mouse models

Open position: Business Development Associate

The Business Development Associate supports all aspects of Business Development including out-licensing (and as required in-licensing) and negotiation of outsourcing contracts to support the overall operations.

- Contributes to the implementation of reMYND's business development strategy in line with the corporate strategy
- Supports:
 - the identification, prospecting, negotiations and execution of required alliances primarily with partners for reMYND programs or occasionally with clients for reMYND's services
 - the creation and communication of key benefits of reMYND's technology and programs by preparing presentation and marketing materials for professional meetings, business seminars and business conferences
 - the assessment of the commercial potential of proprietary therapeutic programs
 - the identification of opportunities to expand future partnerships where appropriate
 - Finance/Legal in order to draft term sheets and assists in financial modeling.
- Follows up milestones, tracking, documentation, status reporting on ongoing licensing discussions and collaborations with reMYND's key partners
- Provides commercial input used to manage the portfolio of in-house programs, allowing reMYND to make data-based portfolio decisions
- Networks with potential future partners through attending conferences and face-to-face meetings
- Reports to the Chief Business Development Officer and works together with the CSO, CMO and Program Managers of the different disease areas

Specific expertise and qualification:

- Good understanding of the BD process from prospecting to closing; sound understanding of the different phases of drug development and associated risks as well as valuations of assets based on stage and risk.
- Strong networking capabilities, communication skills
- Sound financial and analytical skills
- Life science degree (MSc. PhD or equivalent), Business degree preferred
- The ideal candidate has a 2 year experience in international (not mandatory, desirable) BD with proven track record of identifying and prospecting potential partners, ideally from the biotech industry point of view

Please send your resume and motivation letter to applications@remynd.com, mentioning "application Business Development"